

Mavenlink Blog

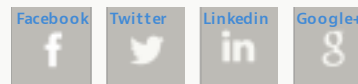


LEADERSHIP

Resource Management Techniques from Three Experts

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At Mavenlink, we work with thousands of profitable companies that are growing fast. To accommodate their rapid growth — and remain profitable — our clients have to [manage resources](#) skillfully.

Effective resource management means maximizing [utilization rates](#), strategically matching supply with demand, and understanding the real-time and projected landscape of workloads. It means hiring, scheduling, and managing resources for success. It's

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Behind
Mavenlink:
Determined to
Help Services
Providers Thrive

May 27, 2016



Pearl Marketing
Group Increases
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25% with
Mavenlink

May 26, 2016



Average IT
Project Manager

such a challenge to get it right, many consider it the black art of services delivery.

So how do they do it?

We polled Mavenlink clients to understand the most effective resource management techniques in their business. This is what they said.

1. Learn your real-time utilization rate, down to the employee

Erika Bellido, *Blue State Digital*, Operations Analyst

Who and what?



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May 25, 2016

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<https://t.co/He4NhKvmE>
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Blue State Digital (BSD) serves well-known advocacy groups and brands with digital marketing services. Clients include Barack Obama's 2008 and 2012 campaigns, Google, and the Green Bay Packers. Their work involves driving people-focused digital engagement.

Bottom line:

BSD relies on automated, near [real-time utilization reports](#) to keep planners and managers on point with current capacity.

The last word:

“Our reports are created in [Mavenlink] that has all of our data. It gives us a real picture of

what's going on.”

2. Get your field workers access to office information

*Frank Zare, [APlus Interior Design & Remodeling](#),
Business Systems Analyst*

Who and what?

APlus Interior Design & Remodeling is one of the largest construction companies offering interior design in southern California. With more than 30 years' experience, APlus provides complete remodels from old-home-down to new-home-up.

Bottom line:

APlus manages hundreds of projects. Field workers are constantly needing access to read and edit shared office information, including files, schedules, and photos. To scale, APlus moved its resources off a cloud file-share service (i.e., Dropbox) and onto a full project platform. This lets anyone access information anywhere, any time.

The last word:

“Our teams have the ability to work on documents in unison and make changes in real-time.”

3. Know — don't guess at — who has bandwidth to take on a project

*Amelia Carpenter, [Creoworks](#) Interior Designer
and Project Coordinator*

Who and what?

Creoworks is a design and fabrications studio that creates custom pieces for companies such as Google, GoDaddy, and Microsoft. Here, architects, designers, artists, builders, and more work one-on-one with clients to create unique furniture pieces and spatial solutions that aren't just functional — they're inspirational.

Bottom line:

After working with clients to decide what the

vision, Creoworks uses their project delivery cloud to assess who has the bandwidth to work on the assignment. This, in turn, influences budget and timeline and offers transparency to the client regarding who will work on what.

The last word:

“Every employee uses the [timesheet tool](#) to track time for every project, which is helpful for billing clients. Mavenlink is also helpful for the Creoworks owners to see what each person has done on the project.”

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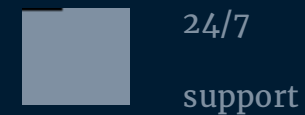
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